

ABOUT ETHANOL PRODUCTS

Ethanol Products is a global leader in the energy and agricultural space. We started as a supplier of fuel ethanol, and have grown into a multi-commodity marketing and transportation company providing solutions in fuels, grains, natural gas, and carbon dioxide markets. We are part of a network of engineering, management, marketing, and manufacturing companies that are dedicated to being good stewards of the Earth by converting renewable resources to energy and other valuable goods as effectively as humanly possible. As the largest supplier of ethanol in the world, we believe in the value and benefits of driving a renewable solution to global energy needs, and focus on creating a more sustainable path forward in all our related industries.

JOB SUMMARY

Ethanol Products is looking for an Associate Natural Gas Trader who is a self-starter that is well versed in the Midwestern energy markets. The ideal candidate will be able to carry out their daily routine with minimal supervision, while being empowered to improve processes throughout the business and execute the goals of Customers. The ideal candidate will be responsible for playing a role in managing the optimization portfolio along with energy account management duties with a wide variety of customers throughout the Midwestern United States. This dynamic role will encompass trading energy supply and carrying out hedging programs on behalf of customers, along with management of natural gas transportation assets, while maintaining relationships with utilities and pipelines.

THIS JOB MAY BE FOR YOU IF YOU HAVE

- Working knowledge of United States interstate pipeline system
- Knowledge and understanding of Midwestern natural gas markets and their fundamental drivers
- Understanding of Midwestern Physical Gas Markets
- Desire to learn the Midwestern physical gas market in a great level of detail and develop trade strategies around this knowledge
- Recent experience scheduling on interstate pipelines
- Working relationships with counterparties
- Ability to develop and discuss hedging programs with customers
- Ability to transact around the energy needs for customer portfolios
- Articulate and able to communicate ideas to customers in a clear manner
- Ability to value natural gas transportation and storage assets on behalf of customers
- Ability to cultivate and foster team environment within the office to further the organization's goals
- Working knowledge of gas accounting

A TYPICAL DAY (if there is one)

- Trading and optimization around customer assets to meet the goals and objectives of customers under guidance from Leadership
- Scheduling on interstate pipelines and utilities
- Managing Imbalances and communicating an up to date position to customers in a timely manner
- Working with pipelines and utilities on various projects for customers
- Working with customers to develop hedging plans and strategies
- Assisting with accounting for month end
- Invoice reconciliation and delivery to customers
- Communicating with customers pertinent information consistent with the terms of energy services agreements

WORK ENVIRONMENT

- Culture is king at Ethanol Products. We are all on the same team. We always communicate. We park our egos at the door. These aren't just slogans on our walls. It's part of who we are.
- We have an open work environment, with no offices. We are all in this together and we work close together.
- We also expect that everyone will maintain a healthy work-life balance. It's the best way to optimize health, happiness and productivity over the long term.

Interested candidates should apply at <https://www.poet.com/careers/apply> and resumes should be in either a *pdf format or MS Word with a .docx extension*. We are proud to be an Equal Opportunity Employer.

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